

Mohammed Ghalayini

Summary

Mohammed is an all-rounder who's passionate about bringing novel ideas to life. He brings a multidimensional perspective that was gained through diverse life and work experiences: Founded, built-up, and ran businesses in various areas; Advised enterprises on strategy, transformations and process improvement; Mentor to and investor in tech startups within the Toronto innovation ecosystem.

Accomplishments

Innovation

- Active angel investor: reviewed and evaluated over 1000 startup pitches solving a variety of problems in numerous industries.
- Conceptualized, developed, and launched three mobile apps: retail loyalty, an educational e-book, and a money savings app.
- Keen follower of innovation trends: studies and writes about emerging technologies, innovation strategy, and the startup ecosystem.
- Mentor to startups at Innovate Financial Health, Founders Institute, and Elements Ventures Accelerator.

Execution & Program Management

- Coordinated project finance activities of four solar power plants valued at US\$160M while working in a complex and stressful environment that involved diverse stakeholders, political pressures, and conditions imposed by lenders and regulators.
- Directed a Program Management Office (PMO) for a complex capital markets technology program. Introduced structure and efficiencies to operations resulting in the successful delivery of \$20M in projects.
- Managed functional and technology development teams through enterprise-wide application implementations at Fortune 500 companies.

Strategy & Transformation

- Led functional and technology development teams through complex enterprise application implementations at Fortune 500 companies.
- Advised financial services, insurance and consumer goods clients on strategic planning, digital transformation, and M&A execution.
- Re-engineered business processes across a variety of industries and disciplines leading to efficiencies and cost reductions.

Experience

Independent Consultant

APRIL 2016—PRESENT

Advise clients on strategy, innovation, and transformation.

Maple Leaf Angels / Angel Investor, Vice-Chair of the Board of Directors, & Chair of the Investment Review Committee

SEPTEMBER 2016—PRESENT

Oversee the organization's startup deal-flow and investment operations; regularly advise startups and perform due-diligence; formulate and implement MLA's three-year strategies; build and maintain ecosystem relationships.

Bright Power Group and Adenium Energy Capital / Country GM, Owner, Board Member

MAY 2011—PRESENT

Headed the development of a US\$160M solar-power portfolio in Jordan; supplies electricity to 60K users and reduces CO2 emissions by 78K tons/year.

Circles Mobile Apps / Co-founder, Advisor

NOVEMBER 2017—JANUARY 2020

Circle's goal was to provide basic financial services to the unbanked and underbanked in developing nations by creating intuitive mobile apps that help users improve savings habits and build credit scores.

Ovahi / Founder

SEPTEMBER 2011—JUNE 2014

Developed and launched an out-of-the-box mobile app and web customer loyalty platform. The platform was used by retailers to enhance customer relationships, collect new insights, and run digital marketing campaigns.

Deloitte Consulting / Senior Manager, Technology Strategy

JUNE 2001—SEPTEMBER 2011, TORONTO | SEATTLE | KANSAS CITY

Advised clients on the planning and delivery of a variety of technology projects: program & project management, ERP & CRM implementations, technology transformations, IT strategy and planning.

Education

Master of Business Administration – Management of Information Systems

MAY 2001, UNIVERSITY OF UTAH

Bachelor of Science in Mechanical Engineering

JUNE 1999, UNIVERSITY OF JORDAN

Activities

Startup Advisor and Mentor – Through multiple forums and venues.